

Zodi 2007 Dealers... 9 steps to Zodi Success

INNOVATION... each product category has an industry leader and for instant hot water, on-demand hot showers and safe heat products, Zodi is that leader.

COMFORT... our customers enjoy comfort in the outdoors and no one delivers comfortable hot water better than Zodi. Enjoy unlimited hot water where you want it when you want it!

CONVENIENCE... Zodi is convenient! Our latest designs deliver hot water in under 5 seconds with the push of a button, this is true convenience. Hot water anywhere anytime is real.

PERFORMANCE... every race has only one 1st place slot and Zodi wins that coveted position from our peers and customers every year. Our products deliver TOP level performance in a compact size.

HIGH-QUALITY... Zodi quality is TOP rated! Each component is designed to provide years of service under harsh conditions. Zodi is a winner because of our strong brand, top quality, and durable reliability.

SERVICE... service is the action behind the sale and no one does it better than Zodi. Our customer service and dealer support is TOP rated. At Zodi, you are the boss and we know how to please you.

SELECTION & VALUE... our product selection and prices range from under \$40 for the entry buyer to the popular and highly profitable \$100-\$200 hunting / camping market. Zodi has every customer covered with a great product at a value price.

PROFIT... Zodi products are packed with performance and quality while holding value pricing. Dealers appreciate our attractive margins, easy service & support, and on-time delivery. Zodi makes it easy, we deliver to you winning products in stunning packaging that your customers want and need.

TRUST... Zodi has proven products and proven customer support. Customers everywhere trust the Zodi brand for all their hot water and safe heat needs. Customers have choices and Zodi is the best choice.

Thank you for your support, and thank you SHOT & Discovery, for awarding Zodi BEST of SHOT 2006!

Trevor Adrian
President
Team Zodi



ON-DEMAND HEAT







Instant Hot Showers



CAN YOU BRING THE HEAT?

Enjoy the pleasure of a hot shower anytime, anywhere!

Having comfortable hot showers in the outdoors has

never been so easy or so convenient. • Zodi systems

deliver 100° HOT showers in just seconds.

UNLIMITED Hot Water in Seconds...

Built tough for extra durability, Zodi products are ideal for family campers, hunters, professional outfitters, RVs, yurt, cabin owners and anyone on the move who wants hot water on demand. • Thousands of outdoor enthusiasts just like you count on Zodi quality and performance every day for their portable hot water and hot shower needs.

WITH ZODI GEAR YOU CAN!

Zodi Winning Benefits:

- High Performance enjoy 100° hot water in seconds
- Premium Quality built tough for extra durability
- Easy to Use just place pump in water & ignite heater
- Self-Contained unlimited hot water anytime, anywhere
- Convenient push button ignition for extra convenience
- Compact entire system fits in rugged waterproof case
- Reliable built to last and built to work when you need it



metal housing

- built tough
- won't break

regulated valve

- altitude rated
- best heat control
- push button ignition

powerful pump

- compact size
- great pressure
- debris filter

battery case

- holds 4 D-cells
- water tight
- 48" power cable

storage case

- holds 4 gallons
- shoe box sized
- protects shower

durable

shower head

- wide spray pattern • compact design
- · long shower hose



SINGLE BURNER HOT TAP hard case

Portable and self-contained, the Hot Tap is one of our most popular instant hot showers. Equipped with push button ignition for extra convenience, enjoy unlimited hot water anytime, anytwhere. Includes a rugged plastic storage case that doubles as a 4 gallon water container. The powerful water pump delivers great water pressure (requires 4 D-cell batteries). The Zodi Hot Tap On-Demand hot shower is great for family camping RVs and home emergencies. item no. 6185



compact size, the Zodi hard case is about the size of a hiking boot







SINGLE BURNER HOT TAP soft case

Our popular single burner instant Hot Shower with soft-sided storage case compresses for transport and expands to hold 4 gallons of water. Ideal for family camping or where size and weight are priorities. Great for home emergencies too. Pump requires 4 D-cell batteries. *item no. 6189*

DOUBLE BURNER HOT TAP HP hard case

Enjoy 100° hot showers in just seconds with Zodi's High Performance On-Demand water heater & instant hot shower. Self Contained, the HP model is complete with battery operated pump that delivers great water pressure (requires 4 D-cell batteries). The rugged storage case doubles as a 4 gallon water container. High-Output design provides extra performance for 4 season use. Great for hunter's and cabin owners. Includes push button ignition for ultimate convenience. *item no. 6125*



Hot Tap

"WHAT A DIFFERENCE! I'VE BEEN CAMPING IN COLORADO FOR THE LAST 8 SUMMERS. WITH MY HOT TAP HP, I HAVE A HOT SHOWER EVERY NIGHT. ZODI DEFINITELY MAKES THE BEST OUTDOOR HOT SHOWER EVER." Darren Collister - Santa Fe, NM



12-VOLT PUMP

Ideal for outfitters or large groups, this 12 volt pump delivers endless water pressure. Complete with 10 foot power cable, standard style 12 volt power plug & clips. *item no.* 1096

item no. 1096



IMPROVED!

EXTREME SC HOT SHOWER

Stainless steel construction for extra durability and hand pump operation for self-contained use, the Zodi Extreme has been the #1 hot shower of choice for back country use for years. System includes rugged propane stove with removable legs for compact storage. Temperature strip indicates when water is ready. New upgrades include padded gear bag for storage and transport, brass ON / OFF water valve and metal hand pump for extra durability. item no. 8170





hot shower



"NOW I DON'T HAVE TO RUSH. WITH MY ZODI HOT SHOWER, I KNOW THERE WILL ALWAYS BE PLENTY OF HOT WATER FOR THE WHOLE FAMILY. NOT TO MENTION LOTS OF HOT WATER FOR WHOEVER HAS TO SHOWER LAST " Andy Smithe - San Diego, CA



STOVE TOP PRO HOT SHOWER soft case

The Stove Top Pro water heater is a modular system designed to be used with heavy duty 35,000 BTU camp stoves. Just add 4 D-cell batteries to the powerful water pump, and place the heater on top of the stove burner. Expect hot water in seconds for showers or clean-up. The soft case doubles as a 4 gallon water container. Ideal for base camp and four season use.

stove and propane tank not included item no. 5110



IMPROVED! HOT TAP X-40

The rugged Zodi Hot Tap X-40 is a very High-Output instant water heater and hot shower system. Designed for outfitting, base camps and cabins, the reliable X-40 is constructed of steel for ultimate durability. The X-40 is packed with a powerful 40,000 BTU burner for on-demand heat. The 12-volt High-Flow water pump delivers great water pressure for showers, dishes and more. The Hot Tap X-40 includes a 16 foot long shower hose, reaching the kitchen and shower area without moving the heater. Self-contained electronic ignition button for extra convenience (requires AA battery). Gas regulator connects to all 5 gallon or larger propane cylinders. Legs fold for compact storage. Padded gear bag included for easy storage and transport. Absolutely the best outfitter hot shower & on-demand water heater available.

propane tank not included

item no. 5146





BATTERY OPERATED SOLAR SHOWER soft case

The Zodi self-contained battery operated solar shower provides warm water anytime, anywhere. Includes our durable 4 gallon soft-sided case that doubles as a solar water heater. The compact pump provides great water pressure (requires 4 D-cell batteries) . Ideal for rinsing dishes, cleaning up kids, showers and more. *item no.* 1064



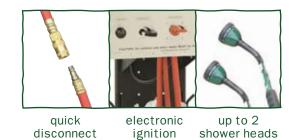
IMPROVED!

PRO 70 HOT TAP

The powerful PRO 70 Hot Tap provides over 70,000 BTUs of instant heat for high volume hot water needs. Convenient design, connects to any garden hose for unlimited hot water needs. The PRO 70 includes a rugged transport cart and 1 shower head (second shower head is optional). Stainless steel construction for ultimate duribility and electronic ignition for extra convenience (requires 2 AA battery). Ideal for fixed base camps, cabins and horse trailers. Also in use worldwide by military forces and diaster relief teams.

propane tank not included

item no. 5150













PRO 100 HOT TAP

The PRO 100 provides over 100,000 BTUs of instant heat for very high volume hot water flow. The PRO 100 can handle up to three hot shower heads for multiple hot shower stations. One shower head is standard and the 2nd and 3rd quick disconnect shower heads are optional. The PRO 100 includes a rugged transport cart for extra convenience. Electronic ignition requires 3 AA batteries. The PRO 100 is popular with military, haz-mat and disaster relief teams.

item no. 5170



PRO 35 HOT TAP

The PRO 35 hot shower system bridges the Zodi consumer line to our industrial line. Provides 35,000 BTUs of instant heat. One shower head is standard. Electronic ignition requires AA battery. In use worldwide.

propane tank not included

item no. 5130







PRO VENT COMBO

Combo Pack includes 120 volt 900 CFM Fan, two high temperature rated duct hoses (8 inch x 6 foot each) and air duct storage gear bag. *item no. 5190*









HOT TENT ON A COLD NIGHT...

Enjoy the comfort of a warm tent anytime, anywhere.

Safe, comfortable heat in the outdoors has never been so easy or so convenient. • Zodi tent heaters deliver directional SAFE heat in just seconds.

SAFE Heat in Seconds...

The Hot Vent is ideal for family campers, outfitters, RV or cabin owners, hunters and anyone on the move who wants SAFE On-Demand heat. • Zodi delivers proven performance and reliability you can count on.

WITH ZODI GEAR YOU CAN.

SAFETY FIRST

Zodi tent heaters are designed to stay OUTSIDE your tent while blowing safe dry warm air into your tent. Placing the heater OUTSIDE is a winning advantage, keeping fuel and flame safely away and reducing dangerous gases from building up in your tent.



• lengthen as needed

• directional heat

• compact design

• sealed exchanger

DOUBLE BURNER HOT VENT hard case

Our High-Performance heater is the #1 pick for hunters. Ideal for tents, trailers, or use in environments of extreme cold. A solid performer and proven winner, the double burner Hot Vent is the best choice for higher altitudes and 4 season camping. The fan requires 12-volt power. *item no.* 9184



includes hard case





" UNLIKE OUR OTHER TENT HEATER THAT FILLED OUR TENT WITH HUMID CONDENSATION, THE ZODI HOT VENT MADE US WARM AND DRY! WITH OUR ZODI HOT VENT, WE'VE GOT IT GOOD! "Wendy Jenkins - Port, MN



DOUBLE BURNER HOT VENT Bulk Kit

Enjoy over 30 hours of continuous heat wtih the Zodi Hot Vent by connecting the Bulk Propane Kit to any 5 gallon propane tank. Also works with Zodi double burner hot shower. *item no. 1090*

X-40 HOT VENT

Big heat for cold tents. The rugged Zodi X-40 Hot Vent is packed with a powerful 40,000 BTU burner for On-Demand heat. Sealed heat exchanger for ultimate safety, enjoy clean safe heat right where you need it, while keeping the heater, flame and gas safely outside the tent. The 2 expandable air tubes connects the heater to your tent - keep heater outside and place air tube end(s) through the tent door. Electronic ignition for added convenience (requires AA battery). Fan requires 12 volt power, gas regulator connects to any 5 gallon or larger propane tank. A very rugged and high-output heater. Heavy duty bag inlcuded for storage and transport. propane tank not included







13



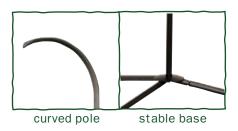
DOUBLE BURNER HOT VENT soft case

Vent

This Hot Vent is designed for professional outfitters and packing guides. Includes the same heater as our 9184 model with our collapsible soft case for easy storage and transport. The fan requires 12-volt power. item no. 9183

SHOWER POLE

Enjoy hands-free showering with the Zodi adjustable shower pole. The tripod base provides great stability on all ground conditions. The pole collapses for washing hands or dishes and storage. The shower pole works with all Zodi showers. Storage bag included. *item no.* 1068















SINGLE BURNER BULK PROPANE KIT

Connects to any 5 gallon propane cylinder and will deliver up to 60 hours of use with either the Hot Tap or single Hot Vent.

propane tank not included item no. 1092



DOUBLE BURNER BULK PROPANE KIT

Connects to any 5 gallon propane cylinder and will deliver up to 30 hours of use with either the double Hot Tap or double Hot Vent. propane tank not included item no. 1090



PRIVACY ENCLOSURE

with removable floor

HUGE... This enclosure is 4 feet wide per side (almost 6 feet diagonal) and Self-Supporting to set up anywhere. High quality nylon is coated for extra waterproof durability. Zipper Free, the door is overlapped and automatically springs shut from pole tension (zippers get muddy and jam). The corner ground straps anchor privacy enclosure to firm ground using tent stakes or to sandy or rocky ground by simply placing weight on top of anchor straps (rocks, coolers). The privacy enclosure works great for showering, bathrooms, and for changing clothes in private. The enclosure includes elevated walls so water can easily drain off the oversized detachable floor mat. Each top corner has a mesh pocket, great for towels, shampoo and more. Storage bag included for extra convenience. Actual color is black - shown in green only for clarity. *item no. 1063*

"AFTER 12 YEARS OF RAFTING, MY TRIP LAST MONTH WAS THE BEST EVER THANKS TO THE WONDERFUL HOT SHOWERS FROM ZODI. I AM ABSOLUTELY AMAZED HOW WELL THE SYSTEM WORKS. GREAT PRODUCT!" Jake Adams - Denver, CO

6-VOLT PUMP & BATTERY PACK



6-volt replacement water pump includes pump, battery case and a 4-foot power cable. (Requires 4 D-cell batteries) item no. 1067



GARDEN HOSE ADAPTOR

Connect your Hot Tap to any garden hose for never-ending hot water flow. Ideal for use anywhere that pressurized cold water is available. High quality brass connector will never fail, crack, or rust. item no. 1095



12-VOLT BATTERY RECHARGEABLE

Built tough, the compact and sealed 5.5 amp gel cell is only 4"square and weighs approx. 4.6 lbs. Female connector connects to the Zodi 12-volt pumps. Ideal for phone chargers, fish finders too.

item no. 1091

MERCHANDISE RACK or HANGING BANNER

You can't sell what you don't have... Call Zodi today

P.O.P RACK

- Increase Zodi in-store sales up to 400%
- Small footprint only 18" x 30"
- Great for End-Cap placement
- Top shelf includes display unit
- Bottom shelf holds popular accessories
- Holds up to 16 Zodi Hot Showers / Heaters
- Sets up in 5 minutes
- Absolutely complete
- (Check out Zodi's HOT packaging)

Hanging Banner

- Great for isles / wall placement
- 100% ready to hang
- Convenient 4'x3' size
- Double sided for extra visibility





800-589-2849 usa 801-255-6418 intl

Zodi Outback Gear PO Box 4687 Park City, Utah 84060 International fax 801,255,6637

Zodi Reseller Terms & Conditions 2007

Payment Terms for Opening Order - All opening orders with completed credit application must be pre-paid by credit card. With approved credit application net 30 terms apply with second order. All International orders are pre-paid. Drop Ship accounts are paid by each order with Credit Card Number.

Minimum Order – All orders are required to fill case/quantity as listed on the most current Zodi wholesale price list (with the exception of drop ship orders.)

New Dealers – Credit agreement must be submitted to Zodi for account to be set up. Credit Card Number must be on file to process first orders. Drop Ship accounts must have updated Credit Card Number on file to process daily orders. Stores are responsible to keep updated Credit Card Number on file with account.

Credit Terms - With approved reseller credit application, reseller is extended net 30 payment terms and wholesale pricing on Zodi products. Resellers who fail to pay within 30 day period from merchandise shipment FOB Midvale Utah, are placed on credit hold and all new or existing orders will not ship until full payment against total outstanding balance is paid. Unpaid balances past 60 days may be turned over for legal collection at Zodi discretion. Accounts past 60 days automatically disqualify for net 30 terms and all current and future orders must be pre-paid after outstanding balance has been paid in full. Zodi will charge 18% interest on all past due invoices. All international orders are pre-paid. Credit application must include copy of business license or federal Re-seller Tax ID number.

FOB - All freight is shipped FOB Midvale Utah. Zodi will ship on your preferred carrier if carrier and contact number is noted on PO. If no preferred carrier is listed on PO, Zodi will ship freight on Zodi's preferred carrier at posted freight charges.

Freight Claims - Freight shortages or damage claims must be made directly with Freight Company. Zodi responsibility is transferred to Freight Company when Zodi loads freight onto freight truck. If shortage or damage is noticeable, shortage or damage needs to be specified at time of receipt and file claim with Freight Company. If damage is concealed, you must notify carrier immediately and file claim report with Freight Company. Do not discard box as carrier may need to inspect box for claim to be processed.

Customer Warranties - Zodi products are warranted for 1 year to original buyer providing sale was made from authorized Zodi reseller. Customers who purchase product from unauthorized Zodi resellers are not covered with Zodi product warranty. Zodi does not warrant product that has been abused by consumer, found to be operated other then intended design purposes and/or not operated in compliance with Zodi printed directions. A full copy of the Zodi warranty agreement and directions can be found on factory website www.zodi.com.

Copyright Art & Text - All text and art in the Zodi catalog and on the Zodi web site are copyrighted and for the exclusive use of Zodi. Approved resellers in good standing may use art and text found in the dealer section of the Zodi web site. Use of this art and text is reserved only for authorized resellers. Authorized resellers are those with a signed credit application on file with Zodi, current on all invoices and in compliance with reseller terms and conditions and other agreements as posted on factory web site including all posted amendments. Non-authorized resellers will be prosecuted for any use of Zodi copyrighted material. Zodi offers updated images of current products. http://www.zodi.com/webcontent/Dealer/zodiproductspecsimages.html

Internet Auctions - Zodi products are only distributed through authorized resellers. Any reseller found reselling Zodi products on any internet auction will lose reseller status.

MAP - Zodi products are only distributed through authorized resellers. Reseller found advertising products below the Zodi MAP will lose reseller status.

Drop Ship - Zodi drop ship program is available to any authorized reseller in good standing. Drop shipments are process and shipped within 48 hours of receiving written PO from reseller unless item is backordered in which case, reseller will be notified. All drop ship orders must be pre-paid with reseller credit card. Net 30 terms do not apply for drop-shipments. Drop shipments are limited to USA addresses only. Flat UPS charges as listed at UPS.com plus a \$5.00 per address fee will apply. All invoices for drop shipments are calculated from current Zodi wholesale price list - drop ship orders are not available for other discounts or promotions. For complete drop shipment procedures see factory web site under Dealers Drop Ship Program. Zodi can ship on third party dealer shipping accounts for UPS or Fedex. The \$5.00 drop ship fee still applies

Returns - Zodi guarantees our products will perform as advertised. Customers must return product to Zodi for repair or replacement (at Zodi discretion). Resellers are not authorized to "swap out" defective item with new item. Customer must also be directed to Zodi to trouble shoot product. We are able to correct 90% of customer concerns on the phone. Resellers will direct customer to call 800-589-2849 toll free for assistance.

Restock - Zodi charges a 20% restock fee on any new product returned to Zodi for a credit. Product must be returned in unopened and undamaged box. Freight to Zodi must be paid by reseller. If product was shipped to reseller on special shipping promotion, the original outbound shipping amount will be deducted from credit. All returns are applied as reseller credit for 12 month period. RA number must be attached to all boxes call 800 589 2849 for RA number. Restock must occur within 30 days of item shipping from Zodi, and product must be received by Zodi within 30 days of issuing RA. All returns must require signature for confirmation of receipt at Zodi. Special make-up or PL orders cannot be returned.



CREDIT APPLICATION

Fax to 800-861-8228

			ACCOUNT	INFORMATION	ON					
FULL NAME OF COM	NAME OF BUS	NAME OF BUSINESS IF DIFFERENT			NAME OF PARENT COMPANY					
SILLING ADDRESS		CITY		STATE	:	ZIP				
PHONE	FAX		EMAIL	EMAIL ACCOUNT		 IT MANAGERS N	L MANAGERS NAME			
HIPPING ADDRESS IF DIFFERENT				CITY		STATE		ZIP		
DATE OF INCORPORATION HOW LONG IN BUSINESS			SINESS	HAS YOUR COMPANY EVER DECLARED BANKRUPTCY?						
COMPANY WEBSITE ADDRESS				EMAIL ADDRESS						
			CERS, OWNERS, F	PARTNERS OF	R MAJOR SH			POOLAL SECURITY #		
COMPANY WEBSITE	ADDRESS									
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MAILING ADDRESS			MAILING ADDRESS			MAILING ADDRES	MAILING ADDRESS			
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PHONE NUMBER	CONTACT		PHONE NUMBER	CONTACT		PHONE NUMBER CONTACT				
SOLD SINCE TERMS RECENT HIGH CREDIT CURRENT OUTSTANDING PAST DUE PAY RECORD COMMENTS Credit Terms: 30 days Finance Charge: All and In consideration for Zonabove for verification of indicated. I (WE) agree that in the cretion of Zodi, become	s net ccounts unpaid a di Outback Gear f fact or paymen e event any porti e due and payab ises to pay for a	after 30 days net wil c, LLC ("Zodi") extenut tof funds; that I (Wo tion of this account so tole immediately.	SOLD SINCE TERMS RECENT HIGH CREDIT CURRENT OUTSTANDING PAST DUE PAY RECORD COMMENTS If be charged a late fee outsing credit to me (US), E) will notify you immediately become delinquent, ordance with Zodi's terminately and the complex contains the contains the complex contains the con	of \$20.00 in add I (WE) hereby a iately of any ch , any and all inv	dition to an interes agree to the follow anges in the facts roices on my (OUF	SOLD SINCE TERMS RECENT HIGH CREI CURRENT OUTSTAN PAST DUE PAY RECORD COMMENTS t charge of 18% per an ing: that a representati set forth above; that all signed is unable to pay	num. ve of Zo invoice:	odi may conta s will be paid ed invoices sh	act any person I within the terms hall, at the sole dis-	
undersigned agrees to necessary for Zodi to it fees. All disputes arisi Utah. Upon acceptance	pay and hereby ncur collection cong under or purse by Zodi Outbac	authorizes Zodi to losts for any amount suant to this agreem ck Gear LLC, this ag	bill my(OUR) account into due under this agreement will be construed accoplication constitutes a second to be canceled or	terested computent the undersique to the local to the loc	ted at 1-1/2% per gned promises to p aws of Utah and v	month (18% annum) or pay all additional collect vill be submitted to the	n any pa ion cost courts or	ast due amou is including re r arbitration in	nt(s). If it becomes easonable attorney n Summit County,	
Agreed to by:	signed by an ov	vner or officer of the				Date signed:				
The undersigned, for the	ne purpose of inc	ducing an extension	of credit by Zodi, absoluted this				ation of	the corporat	ion or other entity	
President or Owner			W	itness						
Signature			Si	gnature					_	
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